# The Seeds of Ideology

Historical Immigration and Political Preferences in the United States

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  - Focus on the Age of Mass Migration, when 30M European immigrants moved to the US
- Did European immigrants influence US political ideology and preferences for redistribution?
  - Use large scale, nationally representative survey data from CCES
- Exploit variation in the presence of European immigrants across US counties between 1910 and 1930
  - Historical settlements of different immigrant groups in the US
  - Changes in nation-wide migration flows across countries

#### Ex-Ante Ambiguous Question

- Negative correlation b/w ethnic diversity and preferences for redistribution (Alesina et al., 1999; Dahlberg et al., 2012; Luttmer, 2001)
- Immigrant background of American working class hindered the success of socialism in the US (Lipset and Marks, 2000)

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- Immigrant background of American working class hindered the success of socialism in the US (Lipset and Marks, 2000)
- Long and short run effects of diversity might be different
  - "Contact hypothesis" (Allport, 1954)
  - Gradual assimilation of immigrants
  - Spillovers of culture and ideology from immigrants to natives
- Immigrants exposed to social welfare reforms in Europe
  - Europeans often members or founders of socialist movements in the US
  - Several examples (e.g., German and Swedish immigrants)

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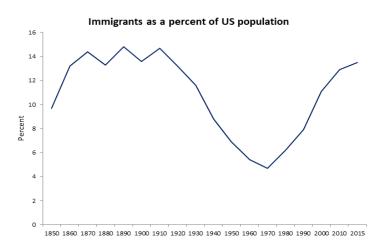
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  - Vertical transmission across generations unlikely to be enough
  - Inter-group contact and horizontal transmission
- Political mobilization of immigrants
  - Immigrants' demand apparent already during the New Deal
  - Elect politicians more likely to support pro-redistribution bills

### Road Map

- Historical Background
- ② Data and Empirical Strategy
- Main Results
- Mechanisms
- From the Past to the Present
- Conclusions

## Immigration in American History

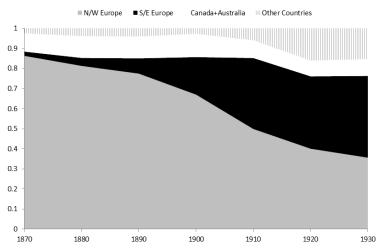


#### The Age of Mass Migration

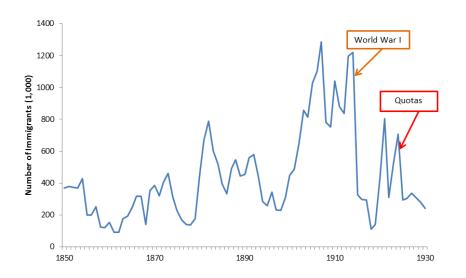
- Until 1915, unrestricted European immigration
- More than 30M European immigrants between 1850 and 1915
  - 1850-1890: Germany, UK, Ireland, Nordic countries
  - 1890-1915: Southern and Eastern Europe, Russia

# Changing Composition of the Foreign Born

#### Share of Foreign Born, By Region



#### The End of European Immigration: WWI and Quotas





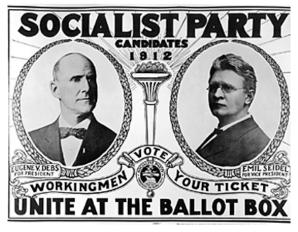
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- Political mobilization of immigrants
  - Immigrants often members (or founders) of socialist movements
  - Immigrants incorporated in the Democratic voting bloc
  - Shift Democratic Party's platform to the left

## European Immigrants and American Socialism



Many European immigrants became leaders of the US socialist movement

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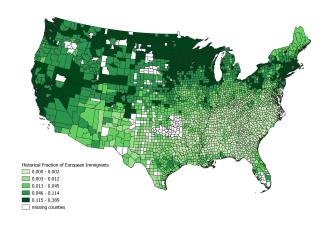
#### Data

Collect data from a variety of sources. Most importantly, from

- Full count US Census of population 1900-1930
  - Immigration, demographic, and economic county level data
- Cooperative Congressional Election Studies (CCES)
  - Political ideology and preferences for redistribution, 2006-2018



### Average European Immigrant Share, 1910-1930





#### **Estimating Equation**

Estimate the effects of European immigration on natives' ideology

$$y_{icst} = \alpha_s + \delta_t + \beta Imm_{cs} + X_{cs} + W_{icst} + u_{icst}$$
 (1)

- $y_{icst}$ : ideology of respondent i in county c in survey year t
- Imm<sub>cs</sub>: average 1910-1930 fraction of immigrants in county c
- ullet  $\alpha_s$  and  $\delta_t$ : state and survey year fixed effects
- $X_{cs}$  and  $W_{icst}$ : county (historical) and individual controls

- Different versions of the shift-share instrument (Card, 2001)
- ullet Share of predicted (recent) immigrants in Census year au

$$\tilde{Z}_{cs\tau} = \frac{\sum_{j} \alpha_{jc} O_{j\tau}^{-c}}{P_{cs}^{1900}} \tag{2}$$

- $O_{j\tau}^{-c}$ : immigrants from country j entering the US b/w  $\tau-1$  and  $\tau$ , net of those settling in county c
- $\alpha_{jc}$ : share of immigrants from country j living in county c in 1900
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- $\alpha_{jc}$ : share of immigrants from country j living in county c in 1900
- $P_{cs}^{1900}$ : 1900 county population
- ullet Recover the average predicted immigrant share  $(Z_{cs})$  by
  - Adding 1900 immigrant share to the predicted inflows
  - Taking the average across decades (1910 to 1930)

Modified instrument building on Sequeira et al. (2020)

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  - Railroad expansion across counties b/w 1860 and 1900
  - Timing of immigration at the national level, by country of origin

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- Predict 1910-1930 migration flows by country using weather shocks
- Interact predicted shares w/ 1910-1930 predicted national flows

Identifying Assumptions

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## Natives Hold More Left-Leaning Ideology

Dep. Variable	Ideology	Party Scale (R to D)	Democratic Party	1[Voted Democratic]		
	(1)	(2)	(3)	(4)		
	Panel A. OLS					
Average immigrant share	0.652***	1.924***	0.457***	0.342***		
	(0.132)	(0.250)	(0.046)	(0.062)		
Average immigrant share	Panel B. 2SLS - Baseline shift-share IV					
	0.623***	1.867***	0.447***	0.359***		
	(0.153)	(0.297)	(0.055)	(0.074)		
Observations	365,363	379,550	368,761	288,742		
F-stat	627.3	633.1	629.7	616.6		
Average immigrant share	Panel C. 2SLS - Alternative shift-share IV					
	1.090***	2.919***	0.668***	0.602***		
	(0.370)	(0.715)	(0.138)	(0.171)		
Observations	299,497	311,275	302,430	236,898		
F-stat	66.75	67.25	66.98	67.67		
Mean (s.d.) dep. var.	2.90 (1.14)	4.31 (2.20)	0.39 (0.49)	0.52 (0.50)		

5 pp  $\uparrow$  immigration  $\implies$  6%  $\uparrow$  Democratic identification

#### Natives Have Stronger Preferences for Redistribution

Dep. Variable	Oppose Spending Cuts	Support State Welfare Spending	Support Minimum Wage Increase	Taxes to Pay State Deficit	
	(1)	(2)	(3)	(4)	
	Panel A. OLS				
Average immigrant share	0.221***	0.993***	0.265***	0.098***	
	(0.052)	(0.219)	(0.050)	(0.030)	
Average immigrant share	Panel B. 2SLS - Baseline shift-share IV				
	0.211***	1.080***	0.266***	0.100***	
	(0.063)	(0.321)	(0.060)	(0.034)	
Observations	341,647	134,494	167,414	259,935	
F-stat	623.7	583.1	603	666.2	
	Panel C. 2SLS - Alternative shift-share IV				
Average immigrant share	0.400***	1.498***	0.261**	0.133*	
	(0.135)	(0.426)	(0.126)	(0.069)	
Observations	280,483	110,740	137,596	212,963	
F-stat	67.75	67.02	65.39	70.15	
Mean (s.d.) dep. var.	0.60 (0.49)	2.84 (1.20)	0.73 (0.45)	0.41 (0.26)	

5 pp  $\uparrow$  immigration  $\implies$  3%  $\uparrow$  support for redistribution

# Summary of Robustness Checks

- Control for baseline Democratic vote share
- Account for religious and ethnic diversity and for long-run inequality
- Aggregate to the CZ level to deal with "white flight"
- Drop the US South and trim potential outliers
- Consider 1850-1930 period and control for pre-1900 immigration
- Control for "frontier exposure" and for Black and Mexican migration
- Control for individual group 1900 shares ("Bartik shares")

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### Transmission of Left-Leaning Ideology

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  - European immigrants more left-leaning than Americans
  - Preferences gradually spilled over to natives
  - Political mobilization reinforced social transmission channel

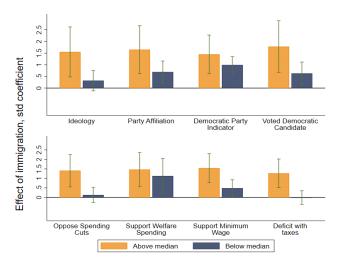
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- Exploit variation in exposure to social welfare programs
- Earlier reforms ⇒ stronger support for redistribution
  - Validate this conjecture using ESS data
- Construct an index of average exposure at the county level
  - Weights equal to immigrant shares from each country
  - Always control for immigrants' economic characteristics

## Heterogeneity Effects: Exposure to Reforms



Effects larger in counties with higher exposure to social-welfare reforms

• Evidence that vertical transmission cannot be the main channel

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- Social transmission also evident on natives' naming patterns
  - "Immigrant" and "socialist" names among native kids

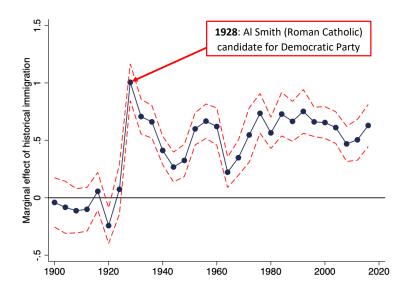




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### European Immigration and Democratic Vote Share



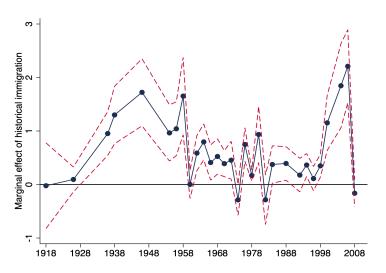
# Andersen (1979): "Mobilization Theory"

Al Smith, the rags-to-riches scion of the Fulton Fishmarket, was responsible for bringing the children of "new immigration" into an increasingly welfare-oriented Democratic Party.

Kristi Andersen (1979)

New Deal

# Elect Politicians Supporting Redistribution Bills



Historical immigration  $\implies \uparrow Pr$ . voting for pro-redistribution bills

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- US born individuals in counties with more immigrants historically
  - Hold a more left-leaning and liberal ideology
  - Have stronger preferences for redistribution

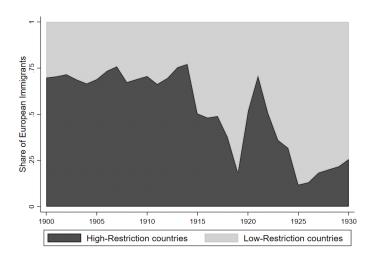
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- Key to distinguish between short and long run effects of diversity
- Direction and strength of spillovers depend on
  - Preferences of immigrants relative to those of natives
  - Malleability of local culture
  - Immigrants' incentives to retain their own preferences

# Appendix

**BACK-UP SLIDES** 

### Differential Effects of the Quotas



- Increasing diversity and direct economic effects
  - Lower preferences for redistribution in more diverse societies
  - Lack of socialism
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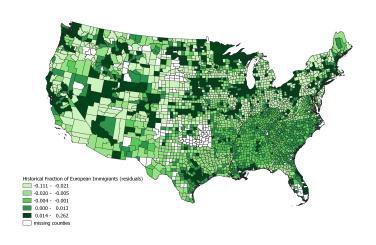
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- The "American Dream" and immigrants' intergenerational mobility
  - Stronger faith in effort than in luck

### Political Ideology and Preferences for Redistribution

#### Use 8 questions from CCES to measure

- Political ideology
  - Conservative-Liberal indicator (5-point scale)
  - Party affiliation (7-point scale)
  - Democratic Party indicator (dummy)
  - Voted for Democratic candidate (dummy)
- Preferences for redistribution
  - Oppose spending cuts (dummy)
  - Support welfare spending (5-point scale)
  - Support increase in the minimum wage (dummy)
  - Finance deficit with taxes (0-100, rescaled)

# European Immigrants (Partialling Out State FE)



# Identifying Assumptions

- 1900 immigrant enclaves must be uncorrelated with
  - Migration patterns of different countries from 1910 to 1930
  - County-specific factors correlated with evolution of ideology

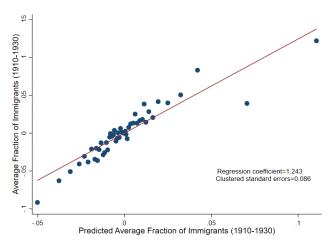
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  - County-specific factors correlated with evolution of ideology
- Robustness checks
  - Historical controls, including 1850-1900 immigration
  - Granger causality test for Democratic vote share
  - Control for 1900 immigrant shares, one at the time
  - Control for Black American and Mexican migration waves

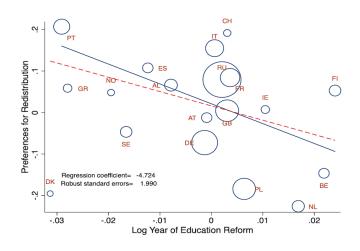
## First Stage



1pp  $\uparrow$  predicted immigrant share  $\implies$  1.2pp  $\uparrow$  actual immigrant share

(back)

## Exposure to Social Welfare Reforms and ESS Data



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# Index of Exposure to Social Welfare Reforms

County-level average exposure to social-welfare reforms:

$$extit{PR}_{jc} = rac{1}{3} \sum_{t=1910}^{1930} \sum_{j} \left( extit{sh}_{jct} imes extit{pr}_{jt} 
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- ullet  $pr_{jt}$ : exposure to reforms for immigrants of country j in decade t
  - Assign a value of 0 if reforms introduced after immigration year
  - Robust to alternative assumptions

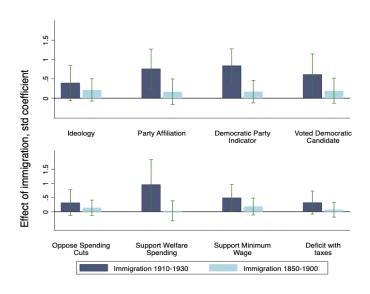
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- ullet pr<sub>jt</sub>: exposure to reforms for immigrants of country j in decade t
  - Assign a value of 0 if reforms introduced after immigration year
  - Robust to alternative assumptions
- ullet Use predicted immigrant shares to construct an IV for  $PR_{jc}$

## Effects Only for Post-1900 Immigrants



- European immigration spurred growth (Sequeira et al., 2020)
  - Income  $\uparrow \implies$  demand for redistribution  $\downarrow$  (Meltzer&Richard, 1981)
  - Positive effects visible already in the short run

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- Control for immigrants' economic characteristics
  - Literacy, skills and occupation, ability to speak English
  - Intergenerational mobility
- Immigrants' selection unlikely to move natives' preferences to the left
  - More individualistic people more likely to migrate (Knudsen, 2019)
  - Successful immigrants more likely to stay (Abramitzky et al., 2019c)

# Only Post-1884 Germans Increase Democratic Ideology

Dep. Variables:	Ideology	Party Scale (R to D)	Democratic Party	1[Voted Democratic]
	(1)	(2)	(3)	(4)
German share (1900-1930)	2.370**	7.174***	1.902***	1.674***
	(1.180)	(2.211)	(0.435)	(0.544)
	[0.0207]	[0.0327]	[0.0392]	[0.0335]
German share (1850-1880)	-0.122	-0.441	-0.105	-0.122
	(0.161)	(0.338)	(0.0677)	(0.0777)
	[-0.005]	[-0.0102]	[-0.0110]	[-0.0124]
Observations	354,994	368,838	358,322	280,355
Mean (s.d) dep. variable	2.91(1.14)	4.32(2.20)	0.39(0.49)	0.52(0.50)
Individuals controls	Y	Y	Y	Y
Historical controls	Y	Y	Y	Y

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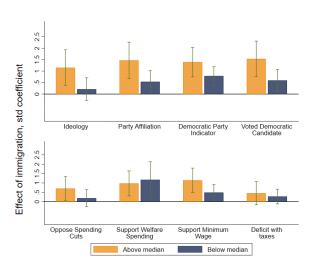
## Only Post-1884 Germans Raise Demand for Redistribution

Dep. Variables:	Oppose spending cuts	Support Welfare Spending	Support minimum wage increase	Prefer taxes to pay for state deficit
	(1)	(2)	(3)	(4)
German share (1900-1930)	1.100***	3.275***	1.120***	0.302
	(0.410)	(1.200)	(0.371)	(0.242)
	[0.0224]	[0.0273]	[0.0250]	[0.0114]
German share (1850-1880)	-0.123**	-0.156	-0.0752	-0.0552
	(0.0609)	(0.204)	(0.0686)	(0.0357)
	[-0.0128]	[-0.0066]	[-0.00856]	[-0.0106]
Observations	331,794	130,720	162,877	252,700
Mean (s.d) dep. variable	0.60(0.49)	2.84(1.20)	0.73(0.45)	0.41(0.26)
Individuals controls	Y	Y	Y	Y
Historical controls	Y	Y	Y	Y

# Vertical Transmission Is Not the Only Channel

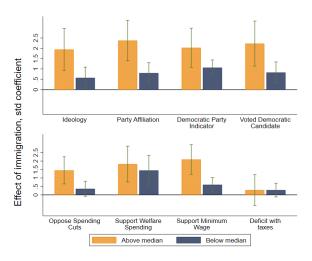
Dep. Variable:	Party Scale (R to D) (1)	Ideology (2)	1[Voted Democratic] (3)	Gov't spending for the poor (4)	Gov't vs individual responsibility (5)	Gov't should do more (6)
	(1)	(2)	(3)	(4)	(3)	(0)
Panel A. Any US born Average immigrant share	1.863*** (0.555)	1.164*** (0.266)	0.272** (0.116)	0.632*** (0.217)	0.457* (0.250)	1.007*** (0.304)
F-stat Mean dep variable Observations	145.9 4.182 18,607	147.4 3.858 16,029	142.7 0.556 15,513	152.7 1.729 9,005	149.8 3.009 10,737	151 2.884 10,606
Panel B. US born with Average immigrant share	native parents 1.876*** (0.536)	1.139*** (0.311)	0.302** (0.118)	0.670*** (0.213)	0.453* (0.270)	0.920*** (0.304)
F-stat Mean dep variable Observations	140.8 4.148 16,788	142.8 3.841 14,462	137.1 0.552 13,979	148.3 1.722 8,130	139.1 3.003 9,664	141.7 2.871 9,553
Panel C. US born with Average immigrant share	native grandpar 2.028*** (0.651)	0.950** (0.416)	0.390*** (0.146)	1.017*** (0.227)	0.216 (0.319)	0.574* (0.325)
F-stat Observations Mean dep variable	121.8 11,782 4.165	123.4 10,069 3.820	117.2 9,807 0.541	119.2 5,692 1.738	122.1 6,745 3.032	126.1 6,694 2.897
Individual controls Historical controls Region&wave FEs	Y Y Y	Y Y Y	Y Y Y	Y Y Y	Y Y Y	Y Y Y

## Transmission of Ideology: Intermarriage



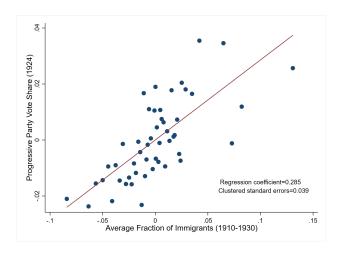
Effects larger in counties with higher intermarriage

## Transmission of Ideology: Residential Integration



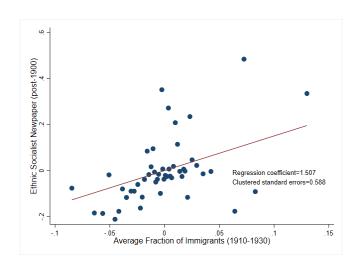
Effects larger where immigrants were more residentially integrated

## European Immigration and the Progressive Party (1924)

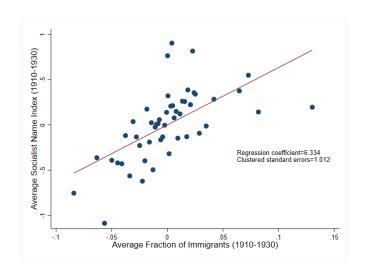


(back)

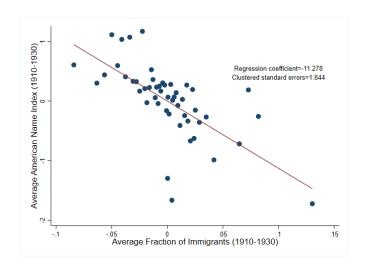
## More Ethnic Socialist Newspapers



## More Socialist Sounding Names Among Natives



## More Immigrant Sounding Names Among Natives



# European Immigrants and New Deal Generosity

Dep. Variable:	Relief expenditures	Public works	Farm programs	Housing loans
	(1)	(2)	(3)	(4)
Average immigrant share	183.2***	-39.93*	130.7***	-6.208
	(27.99)	(22.24)	(20.25)	(56.90)
	[0.267***]	[-0.025*]	[0.081***]	[-0.008]
Sales growth	1.470	21.20***	-17.31***	-8.441
	(4.317)	(5.008)	(4.174)	(8.208)
F-stat	103.1	103.1	103.1	103.1
Observations	2,969	2,969	2,969	2,969
Mean (S.D.) dep var	76.71	31.92	37.61	0.406
	46.99	44.25	53.63	0.264
Individual controls	Y	Y	Y	Y
Immigrants' characteristics	Y	Y	Y	Y
Historical controls	Y	Y	Y	Y

European immigrants  $\uparrow \implies$  Relief expenditures  $\uparrow$